

October 2024

Financial Models in Higher Education

‡Resources in via

- ‡Tuition, room & board

- ‡Fundraising

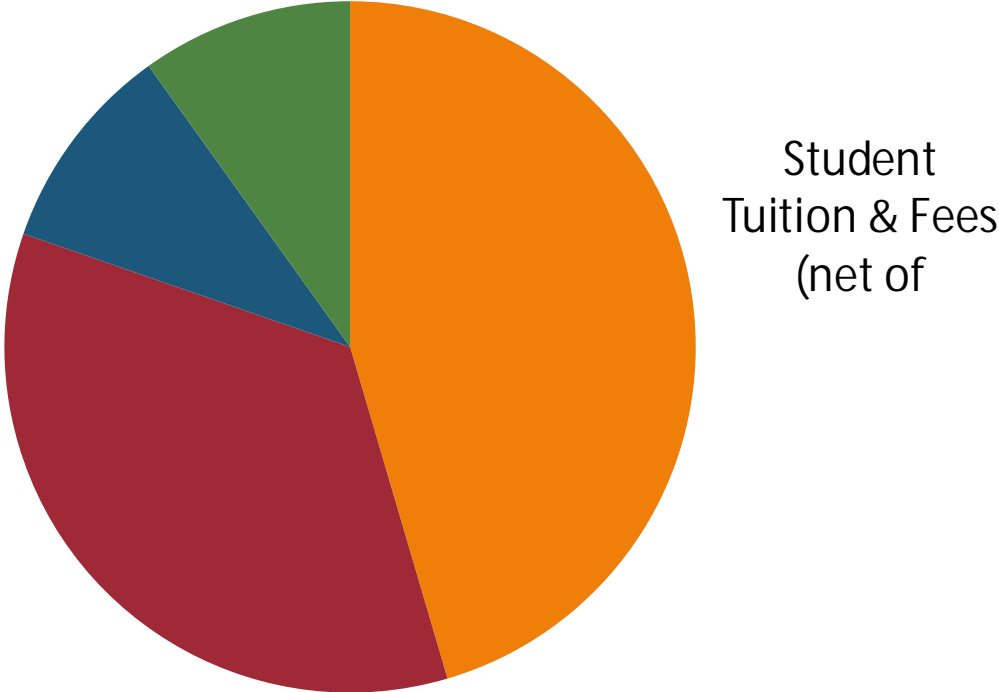
- ‡Endowment

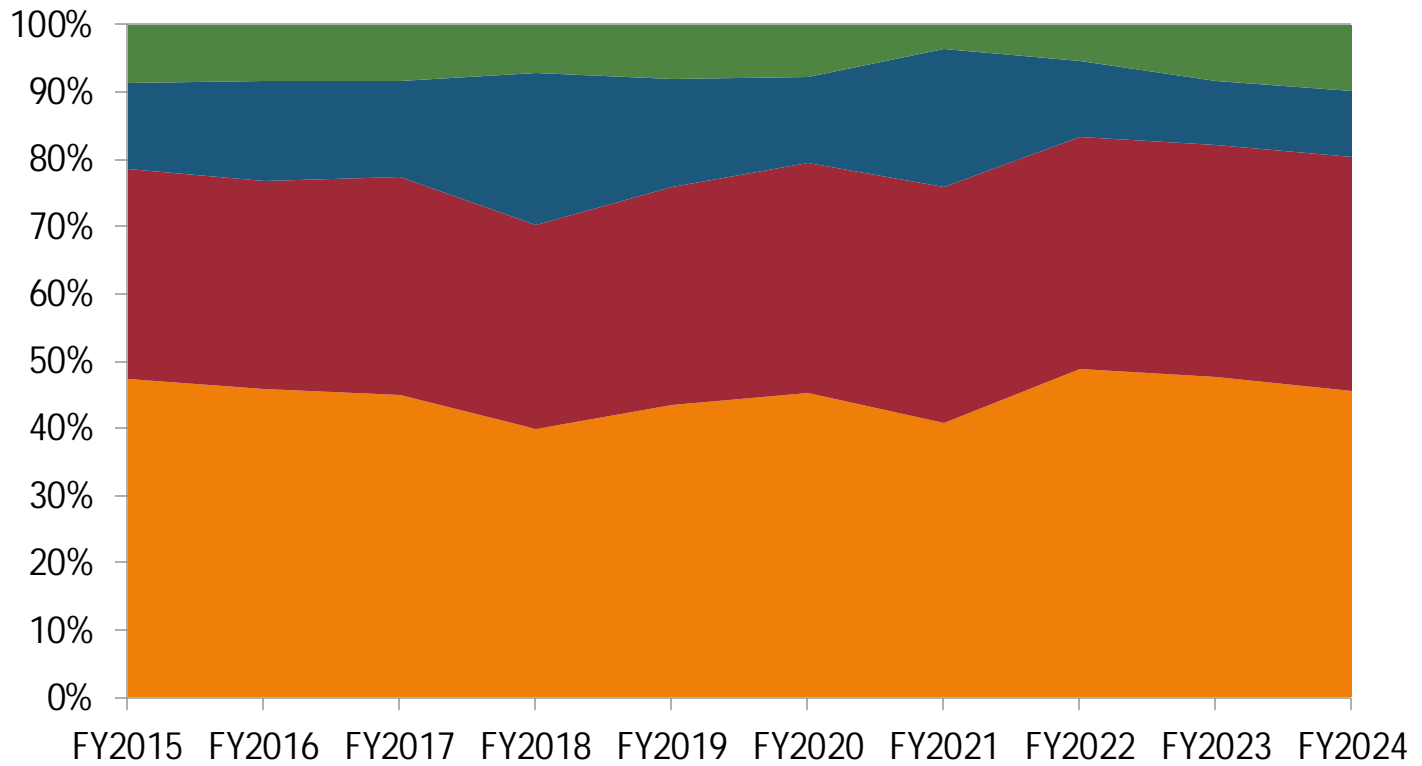
- ‡Miscellaneous other (i.e., grants, summer programs, property rentals, etc.)

‡Resources out Operating Budget

- ‡Capital budget

Sources of Revenue





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Financial Health and Management

‡ Balances inflows and outflows of funds

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Enrollment Management

Revenue generated from Enrollment (net tuition and R&B fees)

Enrollment Management

When enrolling a class at Bryn Mawr, we pay attention to:

- Enrollment Goals

- Discount Rate

 - Need Aware vs Need Blind

- Net Tuition Revenue





SOURCES OF REVENUE

via Fundraising

Endowment

Donors seek to establish a legacy that will endure for perpetuity in support of program are examples.

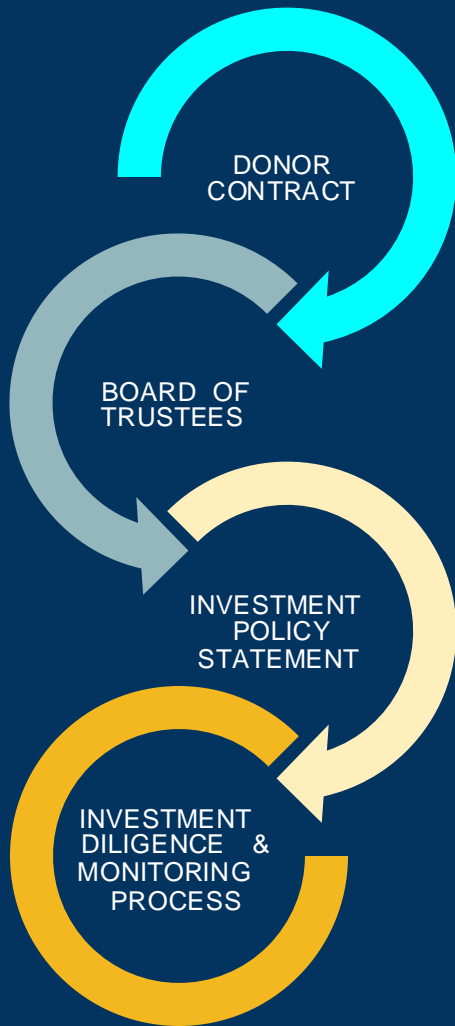
FY	2016	2017	2018	2019	2020	2021	2022	2023	2024
millions	\$7.73	\$9.62	\$25.2	\$19.3	\$10.7	\$21.2	\$13.4	\$15.1	\$13.3

Capital

buildings. The Well new construction and the Park Science renovation are recent examples.

FY	2016	2017	2018	2019	2020	2021	2022	2023	2024
millions	\$1.51	\$0.466	\$5.62	\$3.61	\$4.67	\$6.14	\$0.378	\$1.70	\$0.137

HOW IS %0 & \$ ENDOWMENT GOVERNED ?

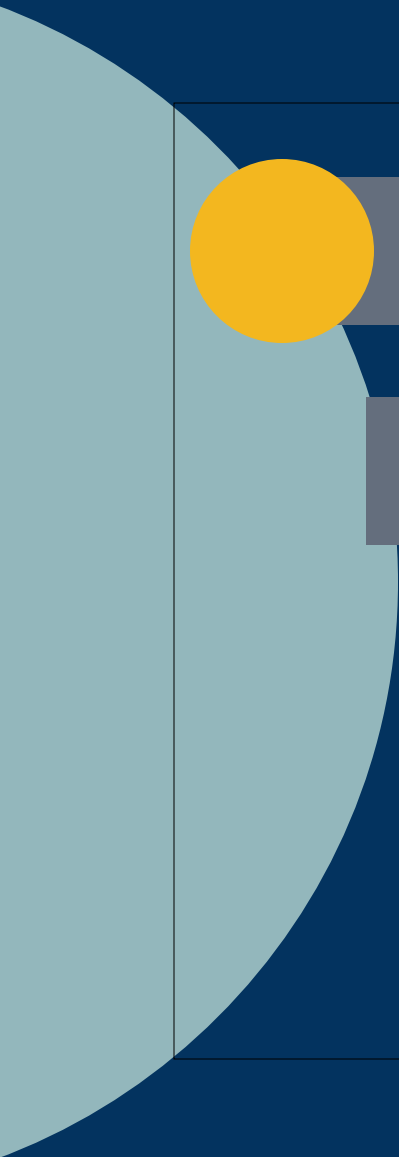


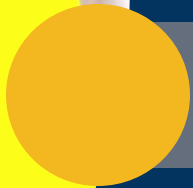
BMC signs a contract with a donor that stipulates uses of endowed gift. Board of Trustees are fiduciaries who accept gifts and ensure donor intent is honored

BoT, directly or through committee, approves return-goals, risk-levels, and strategy types (called asset-classes), spending (rules and amounts), and investment management oversight

Investment Office follows governing document, called an Investment Policy Statement (IPS), that stipulates investment goals and guidelines

Investment Office designs and implements a repeatable, institutional investment diligence & monitoring processes to fulfill the IPS mandate





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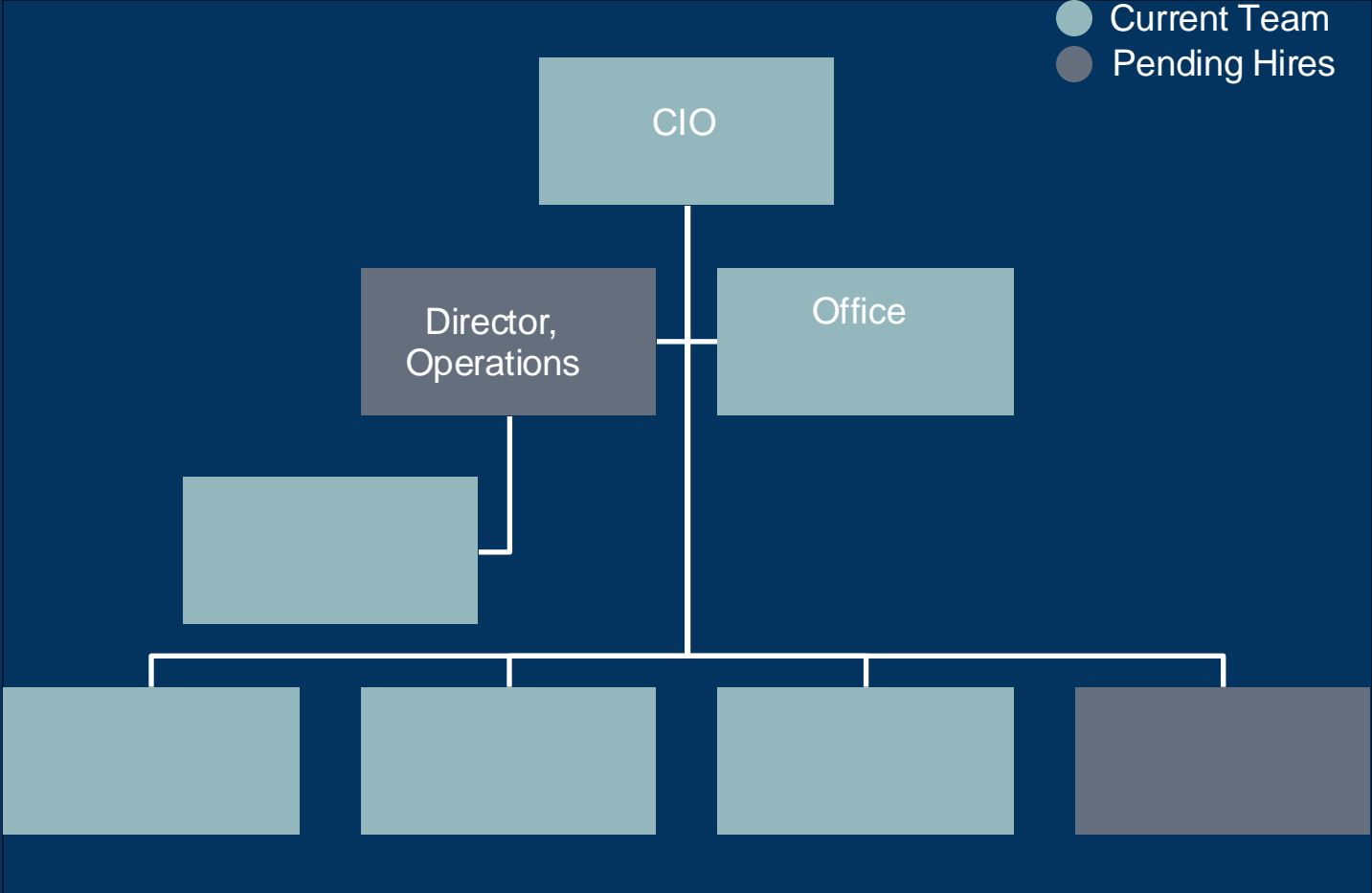
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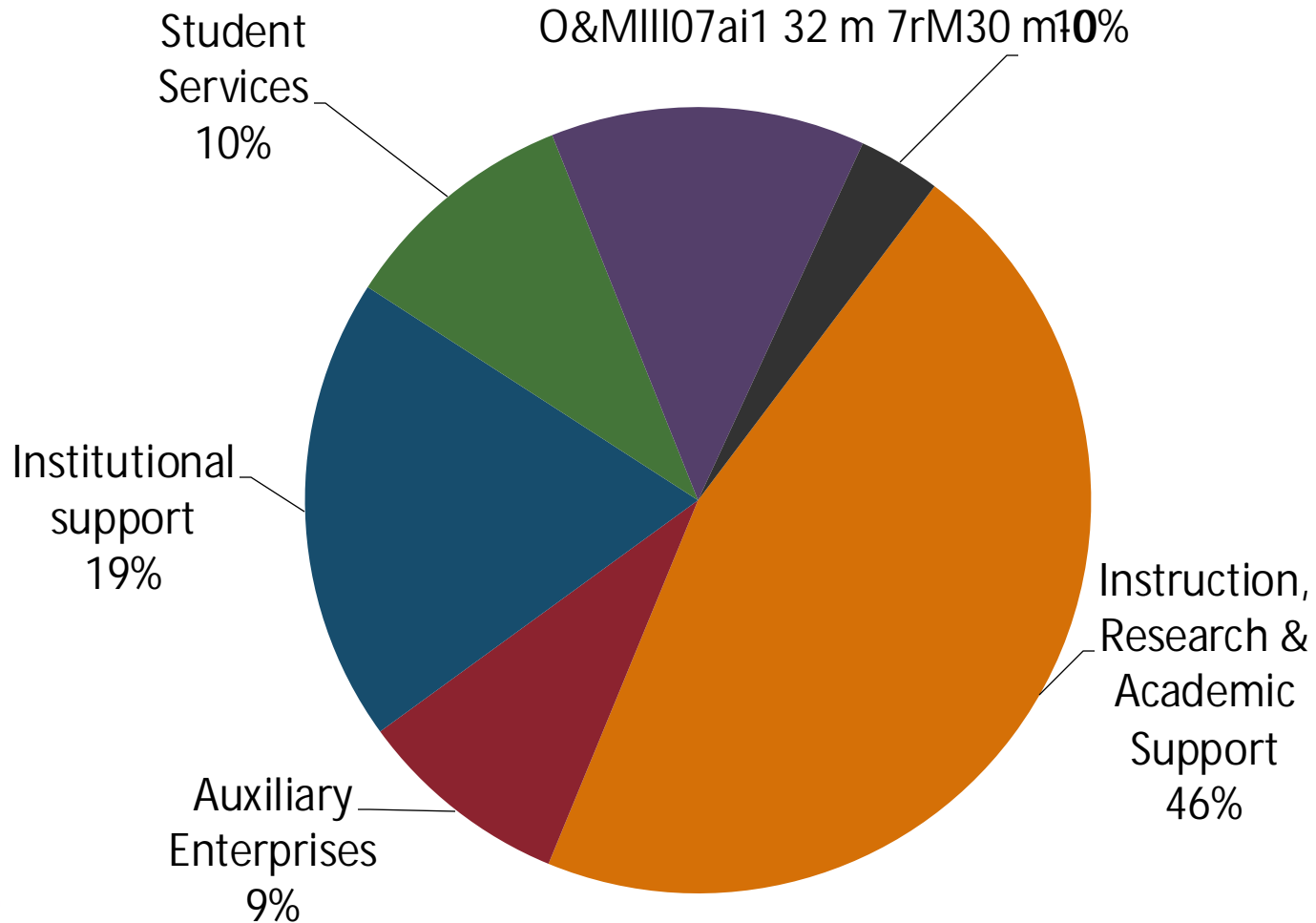
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● Current Team

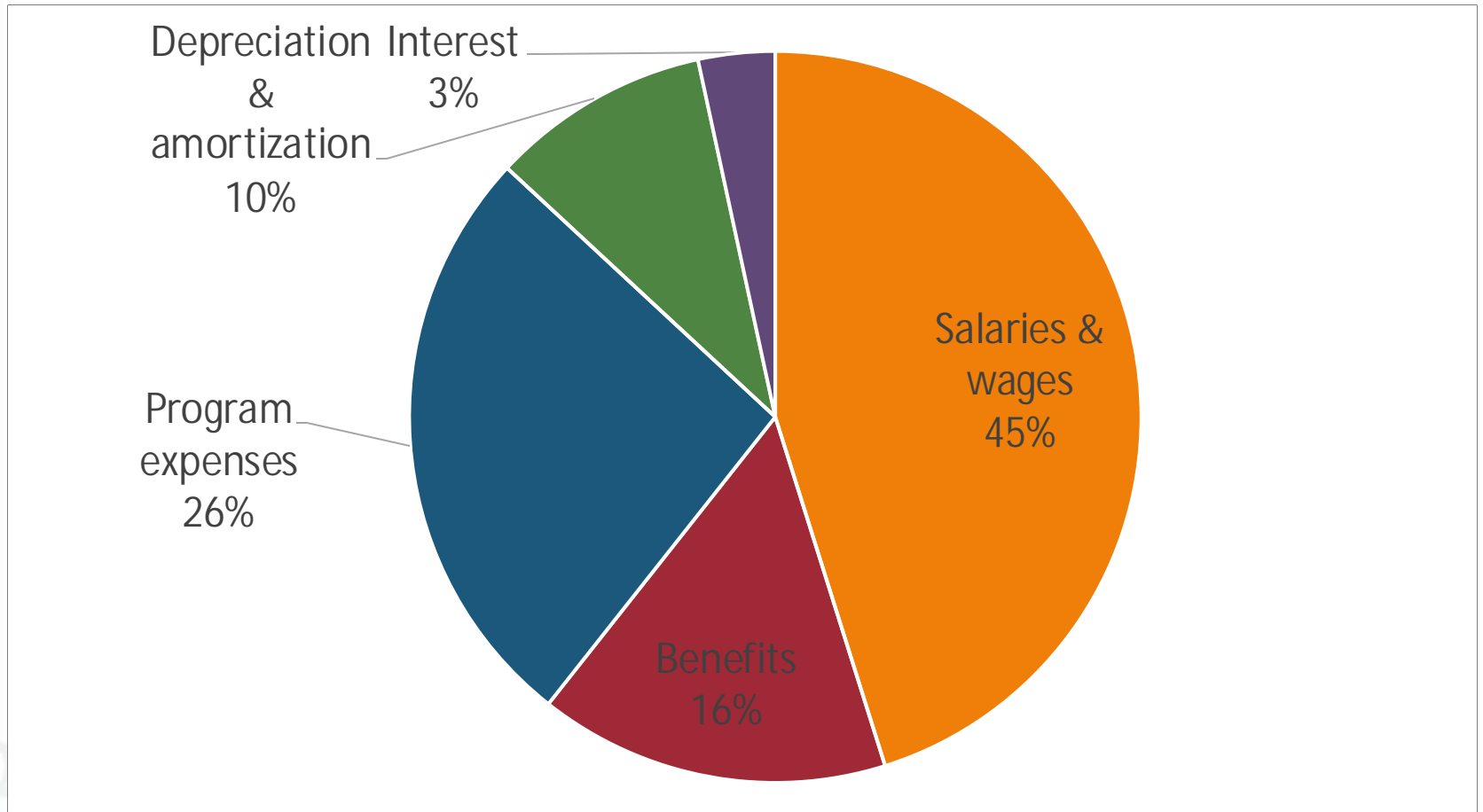
● Pending Hires



Expenses



Expenses



Current Year Operating Budget

Revenues

Tuition and Fees, net	\$49,419
Bryn Mawr Fund Gifts	\$6,400
Restricted Gifts, Grants and Contracts	\$1,282

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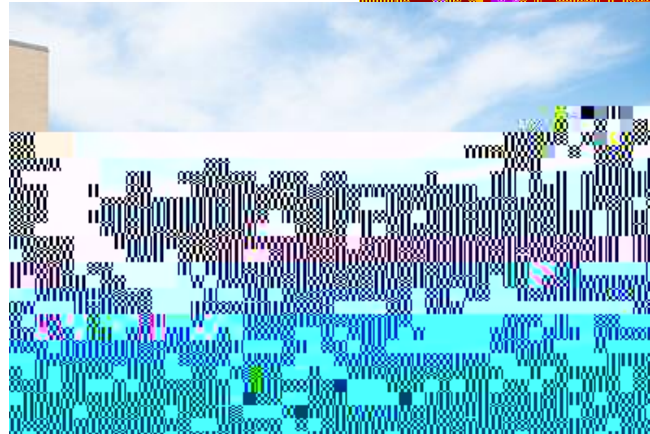
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Capital Budget

‡Regular renewal of all campus facilities

‡Roofs, building envelopes

‡Boilers,





Q&A